

2018/2019

Approvals for the Publication and Use of Victorian Thoroughbred Race Fields

Guide to the Provision of Information

While all care has been taken to ensure that the information contained in this document is accurate, the information is intended as a guide only.

This guide does not form part of the Standard Conditions of Approval for the Publication and Use of Victorian Thoroughbred Race Fields and the Standard Conditions of Approval prevail in the event of any inconsistency with this guide.

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Purpose

This guide has been prepared to assist Approved WSPs in understanding the reporting requirements under Racing Victoria's standard conditions of approval to publish and use Victorian thoroughbred race fields (**Standard Conditions of Approval**).

Capitalised terms used in this guide have the meaning given in the Standard Conditions of Approval.

In addition, the following terms are used in this guide:

Event Date means the date on which a Victorian Race which is the subject of a Betting Transaction occurred.

Result Date means the date on which the Betting Transaction resulted (that is either won or failed).

Introduction to the Race Fields Policy 2018/19

If Aggregated Assessable Turnover is greater than the Turnover Threshold, a levy is applied based on Bet Type and the type of Race Meeting as per Table 1.0 below.

For FY 2018/19 the Turnover Threshold is \$5 million (Turnover Threshold is not applied to Betting Exchange).

Table 1.0

Meeting	Pari-N	/lutuel	Non-Pari-Mutuel		Tote Derivative		Betting
Type	Turnover	Revenue	Turnover	Revenue	Turnover	Revenue	Exchange
Non G&L	2.00%	0.00%	1.60%	16.00%	2.00%	20.00%	35.00%
G&L	2.50%	0.00%	2.00%	20.00%	2.50%	25.00%	35.00%
Premier	3.00%	0.00%	2.50%	25.00%	3.00%	30.00%	35.00%

Guide to Daily Supply of Data

1. Requirement under Standard Conditions of Approval

Clause 3.4.3 of the Standard Conditions of Approval requires each Approved WSP to:

provide to RVL in the media (hard copy or electronic), by the method and at the time or times requested by RVL, all information relating to Betting Transactions (including amounts paid to Customers in relation to those Betting Transactions, Bet Backs and Free Bets) on a race-by-race, venue-by-venue and day-by-day basis in the form annexed to these conditions and available for downloading on the RVL website (as that form is amended by RVL from time to time).

2. Daily Data Collection

Racing Victoria requires a daily file (**Daily File**) containing details of all Betting Transactions which have the same Result Date to be submitted by 9am on the following day. Racing Victoria

anticipates that Approved WSPs will automate this process and submit to Racing Victoria overnight via FTP.

The naming convention for the Daily Files is:

WSPxxxxx_DDMMYYYY.csv

Where:

- xxxxx is the Approved WSP Unique Code (provided to Approved WSPs by Racing Victoria);
 and
- DDMMYYYY is the Result Date within the file.

Example file name: WSP10001_01082014.csv

3. Introduction to the Data Collection

A sample of the Daily File is Attachment 2.

Data should be supplied in a comma-separated values (CSV) format and otherwise as follows:

Order	Element	Туре	Max length	Rules	Example	
1	Approved WSP Unique ID	Numeric	6	Mandatory	90210a	
2	Name of Approved WSP	Text	30	Mandatory	Company	
3	Event Date	Date (dd/mm/yyyy)	10	Mandatory	12/08/2013	
4	Bet Result Date	Date (dd/mm/yyyy)	10	Mandatory	12/08/2013	
5	Venue Code	Text	30	Mandatory	Caulfield	
6	Venue	Numeric	8	Mandatory	027	
7	Race Number	Numeric	2	Mandatory	3	
8	Non PM Bets Taken (excluding Multi- Event/Multi-Leg Bets)	Currency		if applicable	1000.00	
9	Non PM Bets Paid (excluding Multi- Event/Multi-Leg Bets)	Currency		if applicable	1000.00	
10	Net Customer Winnings	Currency		Betting Exchange only	1000.00	
11	All Bet Backs	Currency		If applicable	1000.00	
12	Bet Back Revenue	Currency		if applicable	1000.00	
13	Non PM Other Revenue	Currency		if applicable	1000.00	
14	Non PM EPMB Eligible Portion of Multi- Event /Multi-Leg Bets	Currency		if applicable	1000.00	
15	Non PM EPWMB Eligible Portion of Winning Multi-Event/ Multi-Leg Bets	Currency		if applicable	1000.00	
16	Non PM Free Bets Taken	Currency		if applicable	100.00	
17	Non PM Free Bets Paid	Currency		if applicable	100.00	
18	Non PM Count of Bets (by Race)	Numeric	8	Mandatory	427.0	
19	Non PM Count of Unique Clients (by Race)	Numeric	8	Mandatory	112	
20	Non PM Count of Unique Clients (by Meeting)	Numeric	8	Mandatory	1071	
21	Non PM Count of Unique Clients (Financial Year to Date)	Numeric	8	Mandatory	2271	
22	Non PM Count of New Clients (By Race)	Numeric	8	Mandatory	148	

Order	Element	Туре	Max length	Rules	Example
23	Non PM Turnover (Mobile;	71.			
	includes Apps, Mobile Sites)	Currency		Mandatory	1000.00
24	Non PM Turnover (Internet	,		,	
	Desktop)	Currency		Mandatory	1000.00
25	Non PM Turnover (Contact				
	Centre)	Currency		Mandatory	1000.00
26	Non PM Turnover (Retail)	Currency		If applicable	1000.00
27	Non PM Turnover (Licensed				
	Venue)	Currency		If applicable	1000.00
28	Non PM Turnover (On-				
	course)	Currency		If applicable	1000.00
29	PM Bets Taken	Currency		If applicable	1000.00
30	PM Bets Paid	Currency		if applicable	1000.00
31	Other Revenue	Currency		if applicable	1000.00
32	Jackpots Created	Currency		if applicable	1000.00
33	PM Free Bets Taken	Currency		if applicable	100.00
34	PM Free Bets Paid	Currency		if applicable	100.00
35	PM Count of Bets (by Race)	Numeric	8	if applicable	427.0
36	PM Count of Unique Clients			if applicable	
	(by Race)	Numeric	8		112
37	PM Count of Unique Clients			if applicable	
	(Meeting level)	Numeric	8		1071
38	PM Count of Unique Clients			if applicable	
	(Financial Year to Date)	Numeric	8		2271
39	PM Count of New Clients (By	Nonconta	0	if applicable	140
40	Race) PM Turnover (Mobile;	Numeric	8	if applicable	148
40	includes Apps, Mobile Sites)	Curronov		п аррисавіе	1000.00
41	PM Turnover (Internet	Currency		if applicable	1000.00
41	Desktop)	Currency		паррисавле	1000.00
42	PM Turnover (Contact	currency		if applicable	1000.00
72	Centre)	Currency		паррпсавіс	1000.00
43	PM Turnover (Retail)	Currency		if applicable	1000.00
44	PM Turnover (Licensed	Carrency		if applicable	2000.00
	Venue)	Currency			1000.00
45	PM Turnover (On-course)	Currency		if applicable	1000.00
46	Tote Derivative Bets Taken	,			
	(excluding Multi-				
	Event/Multi-Leg Bets)	Currency		if applicable	1000.00
47	Tote Derivative Bets Paid				
	(excluding Multi-				
	Event/Multi-Leg Bets)	Currency		if applicable	1000.00
48	Tote Derivative All Bet Backs	Currency		If applicable	1000.00
49	Tote Derivative Bet Back				
_	Revenue	Currency		if applicable	1000.00
50	Tote Derivative Non PM			if and the Lit	4000.00
	Other Revenue	Currency		if applicable	1000.00
51	Tote Derivative Non PM EPMB				
	Eligible Portion of Multi-				
	Event /Multi-Leg Bets	Currency		if applicable	1000.00
52	Tote Derivative EPWMB	Currency		η αργιιτασίε	1000.00
32	Eligible Portion of Winning				
	Multi-Event/ Multi-Leg Bets	Currency		if applicable	1000.00
53	Tote Derivative Free Bets	,		1,	
	Taken	Currency		if applicable	100.00
54	Tote Derivative Free Bets	,			7.5
	Paid	Currency		if applicable	100.00
55	Tote Derivative Count of Bets				
	(by Race)	Numeric	8	Mandatory	427.0
56	Tote Derivative Count of				
	Unique Clients (by Race)	Numeric	8	Mandatory	112

Order	Element	Туре	Max length	Rules	Example
57	Tote Derivative Count of				
	Unique Clients (by Meeting)	Numeric	8	Mandatory	1071
58	Tote Derivative Count of				
	Unique Clients (Financial				
	Year to Date)	Numeric	8	Mandatory	2271
59	Tote Derivative Count of				
	New Clients (By Race)	Numeric	8	Mandatory	148
60	Tote Derivative Turnover				
	(Mobile; includes Apps,				
	Mobile Sites)	Currency		Mandatory	1000.00
61	Tote Derivative Turnover				
	(Internet Desktop)	Currency		Mandatory	1000.00
62	Tote Derivative Turnover				
	(Contact Centre)	Currency		Mandatory	1000.00
63	Total Count of Unique Clients			if applicable	
	(by Race)	Numeric	8		112
64	Total Count of Unique Clients			if applicable	
	(Meeting level)	Numeric	8		1071
65	Total Count of Unique Clients			if applicable	
	(Financial Year to Date)	Numeric	8		2271
66	Total Count of New Clients			if applicable	
	(By Race)	Numeric	8		148

Not all headings are relevant to each Approved WSP, however it is important that Daily Files submitted include a column for each of the elements listed. Nil values should be populated as zero.

4. Definitions

Please refer to the Standard Conditions of Approval for Definitions of all terms.

4.1 Venue Code

A list of official RISA venue codes has been included as Attachment 3.

4.2 Bets Taken

Bets Taken includes Betting Transactions involving single or multiple contingencies, all of which resulted at a Race Meeting. This includes but is not limited to Win, Place, Trifecta, Exacta, Quinella, First Four, Head-to-Head, Margin bets and any other approved race-specific bet types.

For the purposes of the Daily File, where a Betting Transaction relates to more than one Victorian Race occurring at the same Race Meeting, the amount of the Betting Transaction is apportioned evenly across each of the Victorian Races which are the subject of the Betting Transaction.

Any Betting Transaction involving multiple contingencies across more than one Race Meeting or events are to be excluded from Bets Taken and treated according to the rules set out in the Standard Conditions of Approval for Multi-Event/Multi-Leg Bets.

No deductions are permitted for money back offers or similar inducements in relation to nonwinning Betting Transactions.

4.3 Tote Derivative

Tote Derivative means a Betting Transaction in respect of which the odds provided or quoted by the Approved WSP are derived from or calculated or expressed by reference to Totalisator Odds.

4.4 Free Bets Taken

Bets Taken includes all Free Bets.

5. Daily Reporting of the Eligible Portion of a Multi-Event/Multi-Leg Bet

Approved WSPs are required to report on the Eligible Portion of a Multi-Event/Multi-Leg Bet that resulted on the Result Date which is reported on in the Daily File.

The face value of a Multi-Event/Multi-Leg Bet is apportioned equally across the legs and the Eligible Portion of a Multi-Event/Multi-Leg Bet which is reported in the Daily File is the proportion relating to Victorian Races on the Result Date.

Example 5.1

An Approved WSP accepts a \$75 Multi-Event/Multi-Leg Bet for the AFL Grand Final (27/09/2014) into an ATP Tour Event into the Cox Plate, (25/10/2014). The bet results on the Cox Plate.

This bet would be split into three portions. The requirement is to report only the Victorian Racing portion:

Event Date	Result Date	Venue	Eligible Portion of a Multi- Event/Multi-Leg Bets
25/10/2014	25/10/2014	Moonee Valley	\$25

6. Reporting Eligible Portion of Winning Multi-Event/Multi-Leg Bet (EPWMB)

Approved WSPs have a choice of method for calculating the Eligible Portion of a Winning Multi-Event/Multi-Leg Bet.

An Approved WSP may elect to calculate Eligible Winning Portion as either:

(a) the amount paid or credited to a Customer under the Multi-Event/Multi-Leg Bet $\times \frac{VRO}{AO}$

where:

VRO means the odds set by the Approved WSP under the Multi-Event/Multi-Leg Bet for the Relevant Winning Race; and

AO means the sum of the odds set by the Approved WSP for all legs of the Multi-Event/Multi-Leg Bet; or

(b) the amount paid or credited to a Customer under the Multi-Event/Multi-Leg Bet $\times \frac{1}{AC}$

where **AC** means the number of contingencies within the Multi-Event/Multi-Leg Bet.

Approved WSPs must notify Racing Victoria in writing of the nominated calculation method prior to the commencement of the Approval Period. Once the Approved WSP has notified Racing Victoria

of its nominated calculation method, the Approved WSP may not alter its nomination method within the Approval Period.

Example 6.1

An Approved WSP accepts a \$50 Multi-Event/Multi-Leg Bet in the Caulfield Cup into the Melbourne Cup. The bet is successful on the Melbourne Cup.

Event Date	Result Date	Venue	Eligible Portion of a Multi- Event/Multi-Leg Bets	Odds	EPWMB – Option (a)	EPWMB – Option (b)
18/10/2014	04/11/2014	Caulfield	\$25	\$5.25	\$958.70	\$1,575.00
04/11/2014	04/11/2014	Flemington	\$25	\$12.00	\$2,191.30	\$1,575.00
				Sum:	\$3,150,00	\$3,150,00

Example 6.1 - Option a)

Stake = \$50

Event Odds = \$5.25 for Caulfield Cup; \$12.00 for Melbourne Cup

Step One: Calculate Total Odds = \$5.25 x \$12.00 = \$63.00

Step Two: Calculate Sum of All Odds = \$5.25 + \$12.00 = \$17.25

Option a) EPWMB = (Stake x Total Odds) x (Event Odds / Sum of All Odds)

Option a) EPWMB Caulfield = $(\$50 \times \$63) \times (\$5.25/\$17.25) = \$958.70$

Option a) EPWMB Flemington = $(\$50 \times \$63) \times (\$12.00/\$17.25) = \$2,191.30$

Option a) Sum of EPWMB (across both legs) = \$958.70 + 2,191.30 = \$3,150.00

Example 6.1 - Option b)

Stake = \$50

Step One: Calculate Total Odds = \$5.25 x \$12.00 = \$63.00

Option b) EPWMB = (Stake x Total Odds) x (1 / Total Number of Contingencies)

Option b) EPWMB Caulfield = $(\$50 \times \$63) \times (1/2) = \$1,575.00$

Option b) EPWMB Flemington = $(\$50 \times \$63) \times (1/2) = \$1,575.00$

Option b) Sum of EPWMB (across both legs) = 1,575.00 + 1,575.00 = \$3,150.00

Example 6.2

An Approved WSP accepts a \$75 three-leg Multi-Event/Multi-Leg Bet featuring Sport and Victorian Racing (AFL, tennis and the Cox Plate). The Betting Transaction results on the Cox Plate. The Approved WSP reports only the relevant Victorian Racing portion.

Event Date	Result Date	Venue	Eligible Portion of a Multi- Event/Multi-Leg Bets	Odds	EPWMB – Option (a)	EPWMB – Option (b)
27/09//2014	27/09/2014	Sport (Tennis)	\$25	\$1.25	na	na
27/09/2014	27/09/2014	Sport (AFL)	\$25	\$1.40	na	na
25/10/2014	25/10/2014	Moonee Vallev	\$25	\$3.80	\$293.84	\$166.25

Example 6.2 - Option a)

Stake = \$75

Event Odds = \$3.80 for Cox Plate runner; \$1.25 (Tennis); \$1.40 (AFL)

Step One: Calculate Total Odds = \$1.25 x \$1.40 x \$3.80 = \$6.65

Step Two: Calculate Sum of All Odds = \$1.25 + \$1.40 + \$3.80 = \$6.45

Option a) EPWMB = (Stake x Total Odds) x (Event Odds / Sum of All Odds)

Option a) EPWMB Cox Plate = $(\$75 \times \$6.65) \times (\$3.80/\$6.45) = \$293.84$

Example 6.2 - Option b)

Stake = \$75

Step One: Calculate Total Odds = $$1.25 \times $1.40 \times $3.80 = 6.65

Option b) EPWMB = (Stake x Total Odds) x (1 / Total Number of Contingencies)

Option b) EPWMB Cox Plate = $(\$75 \times \$6.65) \times (1/2) = \$166.25$

7. Count of Bets

A count of the number of bets placed on Victorian Thoroughbred Racing, per race. Where applicable, this should be populated for both pari-mutuel and non pari-mutuel bet types. The eligible portion of a multi bet shall be recorded as:

(a)
$$\frac{VR}{A}$$

where:

VR means the number of contingencies related to Victorian Racing; and

A means the total number of contingencies within the Multi-Event/Multi-Leg Bet.

8. Count of Clients

A count of the number of clients to have placed a bet on Victorian Thoroughbred Racing. Where applicable, this should be populated for both pari-mutuel and non pari-mutuel bet types. The total number of unique clients is an aggregation across bet types (ensuring no client is counted twice within each bet type category).

The YTD number of unique clients is a rolling aggregation since July 1st.

Ideally this would also be calculated at race level, however for simplicity this can be repeated across each race as YTD count for that meeting.

9. Count of New Clients

A count of the number of clients to have placed their first bet on Victorian Thoroughbred Racing (irrespective of a clients first bet date).

For example a client joins a WSP in March, (related to an NRL promotion). This client bets on NRL matches across March and places their first bet on Victorian Thoroughbred Racing in April. In this example the client would be reported (at race level), as a new client for Vic racing in April.

10. Turnover by Channel

Turnover must be included (at race level), by channel. Mobile via mobile sites and apps should be distinct from turnover via the primary internet site and turnover via a contact centre. If applicable, also nominate turnover via retail. licensed venues and on-course.

Not all actorories will be applicable to each WCD, therefore pull values about he populated with
Not all categories will be applicable to each WSP, therefore null values should be populated with a zero value.