



**Racing
Victoria**

20210/20221

Approvals for the Publication and Use of Victorian Thoroughbred Race Fields

Guide to the Provision of Information

While all care has been taken to ensure that the information contained in this document is accurate, the information is intended as a guide only.

This guide does not form part of the Standard Conditions of Approval for the Publication and Use of Victorian Thoroughbred Race Fields and the Standard Conditions of Approval prevail in the event of any inconsistency with this guide.

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Purpose

This guide has been prepared to assist Approved WSPs in understanding the reporting requirements under Racing Victoria's standard conditions of approval to publish and use Victorian thoroughbred race fields (**Standard Conditions of Approval**).

Capitalised terms used in this guide have the meaning given in the Standard Conditions of Approval.

In addition, the following terms are used in this guide:

Event Date means the date on which a Victorian Race which is the subject of a Betting Transaction occurred.

Result Date means the date on which the Betting Transaction resulted (that is either won or failed).

Introduction to the Race Fields Policy 2020/21

If Aggregated Assessable Turnover is greater than the Turnover Threshold, a levy is applied based on Bet Type and the type of Race Meeting as per Table 1.0 below.

For FY 2018/19 the Turnover Threshold is \$5 million (Turnover Threshold is not applied to Betting Exchange).

Table 1.0

Meeting Type	Pari-mutuel	Fixed Odds		Tote Derivative		Exchange
	Turnover	Turnover	Revenue	Turnover	Revenue	Revenue
Non G&L Meeting	2.0%	1.6%	16.0%	2.0%	20.0%	35.0%
G&L Meeting	2.5%	2.0%	20.0%	2.5%	25.0%	35.0%
Premier Meeting	3.0%	2.5%	25.0%	3.0%	30.0%	35.0%

Guide to Daily Supply of Data

1. Requirement under Standard Conditions of Approval

Clause 3.4.3 of the Standard Conditions of Approval requires each Approved WSP to:

provide to RVL in the media (hard copy or electronic), by the method and at the time or times requested by RVL, all information relating to Betting Transactions (including amounts paid to Customers in relation to those Betting Transactions, Bet Backs and Free Bets) on a race-by-race, venue-by-venue and day-by-day basis in the form annexed to these conditions and available for downloading on the RVL website (as that form is amended by RVL from time to time).

2. Daily Data Collection

Racing Victoria requires a daily file (**Daily File**) containing details of all Betting Transactions which have the same Result Date to be submitted by 9am on the following day. Racing Victoria anticipates that Approved WSPs will automate this process and submit to Racing Victoria overnight via FTP.

The naming convention for the Daily Files is:

WSPxxxxx_DDMMYYYY.csv

Where:

- xxxxx is the Approved WSP Unique Code (provided to Approved WSPs by Racing Victoria); and
- DDMMYYYY is the Result Date within the file.

Example file name: WSP10001_01082014.csv

3. Monthly Data Submission (if applicable)

A WSP should submit a monthly data file, which is in the same format as the daily file, if there is any adjustment in the details of the betting transactions that are resulted in the same monthly payment period. This monthly file is expected to be submitted to RVL via FTP within the first ten days after the end of each payment period. For example, a WSP should submit the November 2018 monthly data file by 10th December 2018.

4. Introduction to the Data Collection

A sample of the Daily File is Attachment 2.

Data should be supplied in a comma-separated values (**CSV**) format and otherwise as follows:

Order	Element Name	Element	Type	Max length	Rules	Example
1	<u>Approved WSP Unique ID</u>	<u>WSP_ID</u>	Text	6	Mandatory	90210a
2	<u>Name of Approved WSP</u>	<u>WSP_NAME</u>	Text	30	Mandatory	Company
3	<u>Event Date</u>	<u>EVENT_DATE</u>	DateTime (dd/mm/yyyy hh:mm)	10	Mandatory	12/08/20 21 23:59
4	<u>Bet Result Date</u>	<u>BET_RESULT_DATE</u>	DateTime (dd/mm/yyyy hh:mm)	10	Mandatory	12/08/20 21 23:59
5	<u>Venue</u>	<u>VENUE</u>	Text	30	Mandatory	Caulfield
6	<u>Venue Code</u>	<u>VENUE_CODE</u>	Integer		Mandatory	027
7	<u>Race Number</u>	<u>RACE_NUMBER</u>	Integer		Mandatory	3
8	<u>Non PM Bets Taken (excluding Multi-Event/Multi-Leg Bets)</u>	<u>NPM_BETS_TAKEN</u>	Currency		if applicable	\$1,000.00
9	<u>Non PM Bets Paid (excluding Multi-Event/Multi-Leg Bets)</u>	<u>NPM_BETS_PAID</u>	Currency		if applicable	\$1,000.00
10	<u>Net Customer Winnings</u>	<u>NPM_NET_CUSTOMER_WINNINGS</u>	Currency		Betting Exchange only	\$1,000.00
11	<u>All Bet Backs</u>	<u>NPM_ALL_BETS_BACK</u>	Currency		If applicable	\$1,000.00
12	<u>Bet Back Revenue</u>	<u>NPM_BET_BACK_REVENUE</u>	Currency		if applicable	\$1,000.00
13	<u>Non PM Other Revenue</u>	<u>NPM_OTHER_REVENUE</u>	Currency		if applicable	\$1,000.00

Order	Element Name	Element	Type	Max length	Rules	Example
14	<u>Non PM EPMB Eligible Portion of Multi-Event /Multi-Leg Bets</u>	<u>NPM EPMB</u>	<u>Currency</u>		<u>if applicable</u>	<u>\$1,000.00</u>
15	<u>Non PM EPWMB Eligible Portion of Winning Multi-Event/ Multi-Leg Bets</u>	<u>NPM EPWMB</u>	<u>Currency</u>		<u>if applicable</u>	<u>\$1,000.00</u>
16	<u>Non PM Free Bets Taken</u>	<u>NPM FREE BETS TAKEN</u>	<u>Currency</u>		<u>if applicable</u>	<u>\$1,000.00</u>
17	<u>Non PM Free Bets Paid</u>	<u>NPM FREE BETS PAID</u>	<u>Currency</u>		<u>if applicable</u>	<u>\$1,000.00</u>
18	<u>Non PM Count of Bets (by Race)</u>	<u>NPM BET COUNT</u>	<u>Decimal</u>	<u>18 (16 + 2 decimals)</u>	<u>Mandatory</u>	<u>1234.00</u>
19	<u>Non PM Count of Unique Clients (by Race)</u>	<u>NPM_CLIENT_CNT_R</u>	<u>Decimal</u>	<u>18 (16 + 2 decimals)</u>	<u>Mandatory</u>	<u>1234.00</u>
20	<u>Non PM Count of Unique Clients (by Meeting)</u>	<u>NPM_CLIENT_CNT_M</u>	<u>Decimal</u>	<u>18 (16 + 2 decimals)</u>	<u>Mandatory</u>	<u>1234.00</u>
21	<u>Non PM Count of Unique Clients (Financial Year to Date)</u>	<u>NPM_CLIENT_CNT_YTD</u>	<u>Decimal</u>	<u>18 (16 + 2 decimals)</u>	<u>Mandatory</u>	<u>1234.00</u>
22	<u>Non PM Count of New Clients (By Race)</u>	<u>NPM_NEW_CLIENT_CNT_R</u>	<u>Decimal</u>	<u>18 (16 + 2 decimals)</u>	<u>Mandatory</u>	<u>1234.00</u>
23	<u>Non PM Turnover (Mobile; includes Apps, Mobile Sites)</u>	<u>NPM_TO_MOBILE</u>	<u>Currency</u>		<u>Mandatory</u>	<u>\$1,000.00</u>
24	<u>Non PM Turnover (Internet Desktop)</u>	<u>NPM_TO_INTERNET</u>	<u>Currency</u>		<u>Mandatory</u>	<u>\$1,000.00</u>
25	<u>Non PM Turnover (Contact Centre)</u>	<u>NPM_TO_CONTACT</u>	<u>Currency</u>		<u>Mandatory</u>	<u>\$1,000.00</u>
26	<u>Non PM Turnover (Retail)</u>	<u>NPM_TO_RETAIL</u>	<u>Currency</u>		<u>If applicable</u>	<u>\$1,000.00</u>
27	<u>Non PM Turnover (Licensed Venue)</u>	<u>NPM_TO_LICENSED</u>	<u>Currency</u>		<u>If applicable</u>	<u>\$1,000.00</u>
28	<u>Non PM Turnover (On-course)</u>	<u>NPM_TO_ONCOURSE</u>	<u>Currency</u>		<u>If applicable</u>	<u>\$1,000.00</u>
29	<u>PM Bets Taken</u>	<u>PM BETS TAKEN</u>	<u>Currency</u>		<u>If applicable</u>	<u>\$1,000.00</u>
30	<u>PM Bets Paid</u>	<u>PM BETS PAID</u>	<u>Currency</u>		<u>if applicable</u>	<u>\$1,000.00</u>
31	<u>Other Revenue</u>	<u>PM OTHER REVENUE</u>	<u>Currency</u>		<u>if applicable</u>	<u>\$1,000.00</u>
32	<u>Jackpots Created</u>	<u>PM JACKPOTS_CREATED</u>	<u>Currency</u>		<u>if applicable</u>	<u>\$1,000.00</u>
33	<u>PM Free Bets Taken</u>	<u>PM FREE BETS TAKEN</u>	<u>Currency</u>		<u>if applicable</u>	<u>\$1,000.00</u>
34	<u>PM Free Bets Paid</u>	<u>PM FREE BETS PAID</u>	<u>Currency</u>		<u>if applicable</u>	<u>\$1,000.00</u>
35	<u>PM Count of Bets (by Race)</u>	<u>PM BET COUNT</u>	<u>Decimal</u>	<u>18 (16 + 2 decimals)</u>	<u>if applicable</u>	<u>1234.00</u>
36	<u>PM Count of Unique Clients (by Race)</u>	<u>PM_CLIENT_CNT_R</u>	<u>Decimal</u>	<u>19 (16 + 2 decimals)</u>	<u>if applicable</u>	<u>1234.00</u>
37	<u>PM Count of Unique Clients (Meeting level)</u>	<u>PM_CLIENT_CNT_M</u>	<u>Decimal</u>	<u>20 (16 + 2 decimals)</u>	<u>if applicable</u>	<u>1234.00</u>
38	<u>PM Count of Unique Clients (Financial Year to Date)</u>	<u>PM_CLIENT_CNT_YTD</u>	<u>Decimal</u>	<u>21 (16 + 2 decimals)</u>	<u>if applicable</u>	<u>1234.00</u>
39	<u>PM Count of New Clients (By Race)</u>	<u>PM_NEW_CLIENT_CNT_R</u>	<u>Decimal</u>	<u>22 (16 + 2 decimals)</u>	<u>if applicable</u>	<u>1234.00</u>
40	<u>PM Turnover (Mobile; includes Apps, Mobile Sites)</u>	<u>PM_TO_MOBILE</u>	<u>Currency</u>		<u>if applicable</u>	<u>\$1,000.00</u>
41	<u>PM Turnover (Internet Desktop)</u>	<u>PM_TO_INTERNET</u>	<u>Currency</u>		<u>if applicable</u>	<u>\$1,000.00</u>
42	<u>PM Turnover (Contact Centre)</u>	<u>PM_TO_CONTACT</u>	<u>Currency</u>		<u>if applicable</u>	<u>\$1,000.00</u>

Order	Element Name	Element	Type	Max length	Rules	Example
43	PM Turnover (Retail)	PM_TO_RETAIL	Currency		if applicable	\$1,000.00
44	PM Turnover (Licensed Venue)	PM_TO_LICENSED	Currency		if applicable	\$1,000.00
45	PM Turnover (On-course)	PM_TO_ONCOURSE	Currency		if applicable	\$1,000.00
46	Tote Derivative Bets Taken (excluding Multi-Event/Multi-Leg Bets)	TOTE_DERI_BETS_TAKEN	Currency		if applicable	\$1,000.00
47	Tote Derivative Bets Paid (excluding Multi-Event/Multi-Leg Bets)	TOTE_DERI_BETS_PAID	Currency		if applicable	\$1,000.00
48	Tote Derivative All Bet Backs	TOTE_DERI_ALL_BET_BACKS	Currency		If applicable	\$1,000.00
49	Tote Derivative Bet Back Revenue	TOTE_DERI_BET_BACK_REVENUE	Currency		if applicable	\$1,000.00
50	Tote Derivative Non PM Other Revenue	TOTE_DERI_NPM_OTHER_REVENUE	Currency		if applicable	\$1,000.00
51	Tote Derivative Non PM EPMB Eligible Portion of Multi-Event /Multi-Leg Bets	TOTE_DERI_NPM_EPMB	Currency		if applicable	\$1,000.00
52	Tote Derivative EPWMB Eligible Portion of Winning Multi-Event/ Multi-Leg Bets	TOTE_DERI_EPWMB	Currency		if applicable	\$1,000.00
53	Tote Derivative Free Bets Taken	TOTE_DERI_FREE_BETS_TAKEN	Currency		if applicable	\$1,000.00
54	Tote Derivative Free Bets Paid	TOTE_DERI_FREE_BETS_PAID	Currency		if applicable	\$1,000.00
55	Tote Derivative Count of Bets (by Race)	TOTE_DERI_BETS_CNT_R	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
56	Tote Derivative Count of Unique Clients (by Race)	TOTE_DERI_CLIENT_CNT_R	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
57	Tote Derivative Count of Unique Clients (by Meeting)	TOTE_DERI_CLIENT_CNT_M	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
58	Tote Derivative Count of Unique Clients (Financial Year to Date)	TOTE_DERI_CLIENT_CNT_YTD	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
59	Tote Derivative Count of New Clients (By Race)	TOTE_DERI_NEW_CLIENT_CNT_R	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
60	Tote Derivative Turnover (Mobile; includes Apps, Mobile Sites)	TOTE_DERI_TO_MOBILE	Currency		Mandatory	\$1,000.00
61	Tote Derivative Turnover (Internet Desktop)	TOTE_DERI_TO_INTERNET	Currency		Mandatory	\$1,000.00
62	Tote Derivative Turnover (Contact Centre)	TOTE_DERI_TO_CONTACT	Currency		Mandatory	\$1,000.00
63	Total Count of Unique Clients (by Race)	TOTAL_CLIENT_CNT_R	Decimal	18 (16 + 2 decimals)	if applicable	1234.00
64	Total Count of Unique Clients (Meeting level)	TOTAL_CLIENT_CNT_M	Decimal	18 (16 + 2 decimals)	if applicable	1234.00

Order	Element Name	Element	Type	Max length	Rules	Example
65	<u>Total Count of Unique Clients (Financial Year to Date)</u>	<u>TOTAL_CLIENT_CNT_YTD</u>	<u>Decimal</u>	<u>18 (16 + 2 decimals)</u>	<u>if applicable</u>	<u>1234.00</u>
66	<u>Total Count of New Clients (By Race)</u>	<u>TOTAL_NEW_CLIENT_CNT_R</u>	<u>Decimal</u>	<u>18 (16 + 2 decimals)</u>	<u>if applicable</u>	<u>1234.00</u>

Not all headings are relevant to each Approved WSP, however it is important that Daily Files submitted include a column for each of the elements listed. Nil values should be populated as zero.

4. Definitions

Please refer to the Standard Conditions of Approval for Definitions of all terms.

4.1 Venue Code

A list of official Racing Australia venue codes has been included as Appendix B.

4.2 Bets Taken

Bets Taken includes Betting Transactions involving single or multiple contingencies, all of which resulted at a Race Meeting. This includes but is not limited to Win, Place, Trifecta, Exacta, Quinella, First Four, Head-to-Head, Margin bets and any other approved race-specific bet types.

For the purposes of the Daily File, where a Betting Transaction relates to more than one Victorian Race occurring at the same Race Meeting, the amount of the Betting Transaction is apportioned evenly across each of the Victorian Races which are the subject of the Betting Transaction.

Any Betting Transaction involving multiple contingencies across more than one Race Meeting or events are to be excluded from Bets Taken and treated according to the rules set out in the Standard Conditions of Approval for Multi-Event/Multi-Leg Bets.

No deductions are permitted for money back offers or similar inducements in relation to non-winning Betting Transactions.

4.3 Tote Derivative

Tote Derivative means a Betting Transaction in respect of which the odds provided or quoted by the Approved WSP are derived from or calculated or expressed by reference to Totalisator Odds.

4.4 Free Bets Taken

Bets Taken includes all Free Bets.

5. Daily Reporting of the Eligible Portion of a Multi-Event/Multi-Leg Bet

Approved WSPs are required to report on the Eligible Portion of a Multi-Event/Multi-Leg Bet that resulted on the Result Date which is reported on in the Daily File.

The face value of a Multi-Event/Multi-Leg Bet is apportioned equally across the legs and the Eligible Portion of a Multi-Event/Multi-Leg Bet which is reported in the Daily File is the proportion relating to Victorian Races on the Result Date.

Example 5.1

An Approved WSP accepts a \$75 Multi-Event/Multi-Leg Bet for the AFL Grand Final (27/09/2014) into an ATP Tour Event into the Cox Plate, (25/10/2014). The bet results on the Cox Plate.

This bet would be split into three portions. The requirement is to report only the Victorian Racing portion:

Event Date	Result Date	Venue	Eligible Portion of a Multi-Event/Multi-Leg Bets
25/10/2014	25/10/2014	Moonee Valley	\$25

6. Reporting Eligible Portion of Winning Multi-Event/Multi-Leg Bet (EPWMB)

Approved WSPs have a choice of method for calculating the Eligible Portion of a Winning Multi-Event/Multi-Leg Bet.

An Approved WSP may elect to calculate Eligible Winning Portion as either:

- (a) the amount paid or credited to a Customer under the Multi-Event/Multi-Leg Bet
- $$\times \frac{VRO}{AO}$$

where:

VRO means the odds set by the Approved WSP under the Multi-Event/Multi-Leg Bet for the Relevant Winning Race; and

AO means the sum of the odds set by the Approved WSP for all legs of the Multi-Event/Multi-Leg Bet; or

- (b) the amount paid or credited to a Customer under the Multi-Event/Multi-Leg Bet
- $$\times \frac{1}{AC}$$

where **AC** means the number of contingencies within the Multi-Event/Multi-Leg Bet.

Approved WSPs must notify Racing Victoria in writing of the nominated calculation method prior to the commencement of the Approval Period. Once the Approved WSP has notified Racing Victoria of its nominated calculation method, the Approved WSP may not alter its nomination method within the Approval Period.

Example 6.1

An Approved WSP accepts a \$50 Multi-Event/Multi-Leg Bet in the Caulfield Cup into the Melbourne Cup. The bet is successful on the Melbourne Cup.

Event Date	Result Date	Venue	Eligible Portion of a Multi-Event/Multi-Leg Bets	Odds	EPWMB – Option (a)	EPWMB – Option (b)
18/10/2014	04/11/2014	Caulfield	\$25	\$5.25	\$958.70	\$1,575.00
04/11/2014	04/11/2014	Flemington	\$25	\$12.00	\$2,191.30	\$1,575.00
				Sum:	\$3,150.00	\$3,150.00

Example 6.1 - Option a)

Stake = \$50

Event Odds = \$5.25 for Caulfield Cup; \$12.00 for Melbourne Cup

Step One: Calculate Total Odds = \$5.25 x \$12.00 = \$63.00

Step Two: Calculate Sum of All Odds = \$5.25 + \$12.00 = \$17.25

Option a) EPWMB = (Stake x Total Odds) x (Event Odds / Sum of All Odds)

Option a) EPWMB Caulfield = (\$50 x \$63) x (\$5.25/\$17.25) = \$958.70

Option a) EPWMB Flemington = (\$50 x \$63) x (\$12.00/\$17.25) = \$2,191.30

Option a) Sum of EPWMB (across both legs) = \$958.70 + 2,191.30 = \$3,150.00

Example 6.1 - Option b)

Stake = \$50

Step One: Calculate Total Odds = \$5.25 x \$12.00 = \$63.00

Option b) EPWMB = (Stake x Total Odds) x (1 / Total Number of Contingencies)

Option b) EPWMB Caulfield = (\$50 x \$63) x (1/2) = \$1,575.00

Option b) EPWMB Flemington = (\$50 x \$63) x (1/2) = \$1,575.00

Option b) Sum of EPWMB (across both legs) = 1,575.00 + 1,575.00 = \$3,150.00

Example 6.2

An Approved WSP accepts a \$75 three-leg Multi-Event/Multi-Leg Bet featuring Sport and Victorian Racing (AFL, tennis and the Cox Plate). The Betting Transaction results on the Cox Plate. The Approved WSP reports only the relevant Victorian Racing portion.

Event Date	Result Date	Venue	Eligible Portion of a Multi-Event/Multi-Leg Bets	Odds	EPWMB – Option (a)	EPWMB – Option (b)
27/09/2014	27/09/2014	Sport (Tennis)	\$25	\$1.25	na	na
27/09/2014	27/09/2014	Sport (AFL)	\$25	\$1.40	na	na
25/10/2014	25/10/2014	Moonee Valley	\$25	\$3.80	\$293.84	\$166.25

Example 6.2 - Option a)

Stake = \$75

Event Odds = \$3.80 for Cox Plate runner; \$1.25 (Tennis); \$1.40 (AFL)

Step One: Calculate Total Odds = \$1.25 x \$1.40 x \$3.80 = \$6.65

Step Two: Calculate Sum of All Odds = \$1.25 + \$1.40 + \$3.80 = \$6.45

Option a) EPWMB = (Stake x Total Odds) x (Event Odds / Sum of All Odds)

Option a) EPWMB Cox Plate = (\$75 x \$6.65) x (\$3.80/\$6.45) = \$293.84

Example 6.2 - Option b)

Stake = \$75

Step One: Calculate Total Odds = \$1.25 x \$1.40 x \$3.80 = \$6.65

Option b) EPWMB = (Stake x Total Odds) x (1 / Total Number of Contingencies)

Option b) EPWMB Cox Plate = (\$75 x \$6.65) x (1/2) = \$166.25

7. Count of Bets

A count of the number of bets placed on Victorian Thoroughbred Racing, per race. Where applicable, this should be populated for both pari-mutuel and non pari-mutuel bet types. The eligible portion of a multi bet shall be recorded as:

$$(a) \quad \frac{VR}{A}$$

where:

VR means the number of contingencies related to Victorian Racing; and

A means the total number of contingencies within the Multi-Event/Multi-Leg Bet.

8. Count of Clients

A count of the number of clients to have placed a bet on Victorian Thoroughbred Racing. Where applicable, this should be populated for both pari-mutuel and non pari-mutuel bet types. The total number of unique clients is an aggregation across bet types (ensuring no client is counted twice within each bet type category).

The YTD number of unique clients is a rolling aggregation since July 1st.

Ideally this would also be calculated at race level, however for simplicity this can be repeated across each race as YTD count for that meeting.

9. Count of New Clients

A count of the number of clients to have placed their first bet on Victorian Thoroughbred Racing (irrespective of a client's first bet date).

For example, a client joins a WSP in March, (related to an NRL promotion). This client bets on NRL matches across March and places their first bet on Victorian Thoroughbred Racing in April. In this example the client would be reported (at race level), as a new client for Vic racing in April.

10. Turnover by Channel

Turnover must be included (at race level), by channel. Mobile via mobile sites and apps should be distinct from turnover via the primary internet site and turnover via a contact centre. If applicable, also nominate turnover via retail, licensed venues and on-course. Not all categories will be applicable to each WSP, therefore null values should be populated with a zero value.

Appendix A – Definitions of the Elements in Daily/Monthly Data File

Order	Element	Definition
1	Approved WSP Unique ID	A unique WSP ID assigned by RVL
2	Name of Approved WSP	Name of the approved WSP
3	Event Date	The date on which a Victorian Race which is the subject of a Betting Transaction occurred.
4	Bet Result Date	The date on which the Betting Transaction resulted (that is either won or failed).
5	Venue Code	A unique code assigned by RV for the venue where the Betting Transaction occurred.
6	Venue	The venue where the Betting Transaction occurred.
7	Race Number	The race number in which the Betting Transaction occurred
8	Non PM Bets Taken (excluding Multi-Event/Multi-Leg Bets)	Non PM (also known as Fixed odds) means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet. Bets Taken means the aggregate of all amounts paid or contracted to be paid to the Approved WSP under

Order	Element	Definition
		<p>Betting Transactions placed on Victorian Races at a Race Meeting other than amounts paid or contracted to be paid to the Approved WSP in relation to Multi-Event/Multi-Leg Bets. For the avoidance of doubt, Bets Taken:</p> <p>(a) includes the amount of any betting transaction which is made by another wagering service provider to lay-off that wagering service provider's liability;</p> <p>(b) will be adjusted to reflect any adjustment of the face value of a Betting Transaction to correct an operator error or a systems error;</p> <p>(c) includes all amounts paid, or contracted to be paid, by Customers to the Approved WSP under Betting Transactions, regardless of whether those amounts are ultimately received by the Approved WSP;</p> <p>(d) includes all Free Bets;</p> <p>(e) includes all amounts paid or contracted to be paid to the Approved WSP in relation to Betting Transactions involving two or more contingencies, all of which resulted at the Race Meeting;</p> <p>(f) will not be adjusted to deduct any amount paid, refunded or credited to the Customer by the Approved WSP in relation to a non-winning Bet Taken including, for example, "money back offers", but will be adjusted to reflect a refund of a validly cancelled Betting Transaction under any applicable Law; and</p> <p>(g) excludes:</p> <ol style="list-style-type: none"> 1. all amounts paid to or credited to the Approved WSP by way of, in connection with, or by way of economic equivalence to, commissions, rebates or incentives in relation to the Bets Taken; 2. the amount of any Pooling Fees; 3. the amount of all Jackpots Allocated; and 4. the amount of any Seeding by the Approved WSP, <p>in each case in relation to the Race Meeting.</p>
9	Non PM Bets Paid (excluding Multi-Event/Multi-Leg Bets)	<p>Non PM (also known as Fixed odds) means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet. Bets Paid means the aggregate of all moneys paid or credited to Customers by an Approved WSP in respect of winning bets under Betting Transactions</p>

Order	Element	Definition
		<p>other than amounts paid to Customers in relation to:</p> <p>(a) winning Multi-Event/Multi-Leg Bets;</p> <p>(b) winning Free Bets;</p> <p>(c) EPWMB; and</p> <p>(d) the aggregate of all Jackpots Created,</p> <p>but in paragraphs (a), (b) and (c), excluding:</p> <p>(e) all amounts paid or credited to Customers by way of, in connection with, or by way of economic equivalence to, commissions, rebates or incentives; and</p> <p>(f) Pooling Fees, taxes, product fees, payments made to racing industry bodies or other costs of the Approved WSP,</p> <p>in each case in relation to a Race Meeting.</p>
10	Net Customer Winnings	<p>in relation to betting transactions conducted through a Betting Exchange conducted by the Approved WSP, Net Customer Winnings mean the amount of winnings derived from a contract between a customer of the Approved WSP on the "backers" side and another person on the "lay side" (which may be the Approved WSP or a third party who is also a customer of the Approved WSP) by which a bet or wager is placed in relation to a Victorian Race (or a contingency related to a Victorian Race).</p>
11	All Bet Backs	<p>It means the amount of any betting transaction which is made by the Approved WSP on the "backers" side of a betting transaction for the purpose of reducing or laying-off the Approved WSP's liability on a Victorian Race or on Victorian Races held as part of the same Race Meeting.</p>
12	Bet Back Revenue	<p>It means the aggregate amount of all winning Bet Backs made by the Approved WSP with Relevant WSPs in respect of Victorian Races at the Race Meeting, but excluding rebates and commissions received by the Approved WSP in respect of those Bet Backs.</p>
13	Non PM Other Revenue	<p>Non PM (also known as Fixed odds) means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet.</p> <p>Other Revenue means:</p> <p>(a) other revenue received or derived by the Approved WSP in connection with the Race Meeting of the kind or nature specified in the Special Conditions (if any); and</p> <p>(b) in the case of an Approved WSP which is a Betting Exchange, any commissions and other fees charged by the Betting Exchange in relation to the Race Meeting.</p>

Order	Element	Definition
14	<p>Non PM EPMB Eligible Portion of Multi-Event /Multi-Leg Bets</p>	<p>Non PM (also known as Fixed odds) means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet.</p> <p>EPMB in respect of a Race Meeting, means the aggregate of the following:</p> <p>(a) the Eligible Portion of each Multi-Event/Multi-Leg Bet which resulted on a Victorian Race at the Race Meeting; and</p> <p>(b) the Eligible Portion of each Multi-Event/Multi-Leg Bet where:</p> <p style="padding-left: 40px;">(i) a Victorian Race at the Race Meeting (Relevant Race) was one of the contingencies forming part of the Multi-Event/Multi-Leg Bet; and</p> <p style="padding-left: 40px;">(ii) the Multi-Event/Multi-Leg Bet resulted on an event (other than the Relevant Race) which occurs within the same Payment Period as the Relevant Race.</p> <p>Eligible Portion means, in relation to a Victorian Race which is one of the contingencies forming part of a Multi-Event/Multi-Leg Bet, the amount calculated as follows:</p> <p>the amount paid, or contracted to be paid, to the Approved WSP under the Multi-Event/Multi-Leg</p> $\text{Bet} \times \frac{1}{AC}$ <p>where AC means the number of contingencies within the Multi-Event/Multi-Leg Bet.</p>
15	<p>Non PM EPWMB Eligible Portion of Winning Multi-Event/ Multi-Leg Bets</p>	<p>Non PM (also known as Fixed odds) means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet.</p> <p>EPWMB in respect of a Race Meeting, means the aggregate of the following:</p> <p>(a) the Eligible Winning Portion of each Multi-Event/Multi-Leg Bet which resulted on a Victorian Race at the Race Meeting; and</p> <p>(b) the Eligible Winning Portion of each Multi-Event/Multi-Leg Bet where:</p> <p style="padding-left: 40px;">(i) a Victorian Race at the Race Meeting (Relevant Winning Race) was one of the contingencies forming part of the Multi-Event/Multi-Leg Bet; and</p> <p style="padding-left: 40px;">(ii) the Multi-Event/Multi-Leg Bet resulted on an event (other than the Relevant Winning Race) which occurs within the same Payment Period as the Relevant Winning Race.</p>

Order	Element	Definition
16	Non PM Free Bets Taken	<p>It means the face value of a Non PM Betting Transaction where the Customer does not make a financial contribution at the time the Betting Transaction is made. For the avoidance of doubt, a Free Bet does not include any Betting Transaction:</p> <p>(a) which constitutes a bad or doubtful debt of the Approved WSP;</p> <p>(b) in respect of which payment is subsequently waived, compromised, released or forgiven by the Approved WSP; or</p> <p>(c) where there is an amount paid, refunded or credited to the Customer by the Approved WSP in relation to a non-winning Bet Taken including, for example, "money back offers".</p>
17	Non PM Free Bets Paid	
18	Non PM Count of Bets (by Race)	<p>A count of the number of Non PM bets placed on Victorian Thoroughbred Racing, per race. Where applicable, this should be populated for both pari-mutuel and non pari-mutuel bet types. The eligible portion of a multi bet shall be recorded as:</p> $\frac{VR}{A}$ <p>where:</p> <p>VR means the number of contingencies related to Victorian Racing; and</p> <p>A means the total number of contingencies within the Multi-Event/Multi-Leg Bet.</p>
19	Non PM Count of Unique Clients (by Race)	A count of the number of clients to have placed a Non PM bet on Victorian Thoroughbred Racing per race (ensuring no client is counted twice within each bet type category).
20	Non PM Count of Unique Clients (by Meeting)	A count of the number of clients to have placed a Non PM bet on Victorian Thoroughbred Racing per meeting (ensuring no client is counted twice within each bet type category).
21	Non PM Count of Unique Clients (Financial Year to Date)	A count of the number of clients to have placed a Non PM bet on Victorian Thoroughbred Racing financial year to date is a rolling aggregation since July 1st (ensuring no client is counted twice within each bet type category).
22	Non PM Count of New Clients (By Race)	<p>A count of the number of clients to have placed their first bet on Victorian Thoroughbred Racing (irrespective of a client's first bet date).</p> <p>For example a client joins a WSP in March, (related to an NRL promotion). This client bets on NRL matches across March and places their first bet on Victorian Thoroughbred Racing in April. In this example the client would be reported (at race level), as a new client for Vic racing in April.</p>

Order	Element	Definition
23	Non PM Turnover (Mobile; includes Apps, Mobile Sites)	
24	Non PM Turnover (Internet Desktop)	
25	Non PM Turnover (Contact Centre)	
26	Non PM Turnover (Retail)	
27	Non PM Turnover (Licensed Venue)	
28	Non PM Turnover (On-course)	
29	PM Bets Taken	
30	PM Bets Paid	
31	Other Revenue	
32	Jackpots Created	
33	PM Free Bets Taken	
34	PM Free Bets Paid	
35	PM Count of Bets (by Race)	
36	PM Count of Unique Clients (by Race)	
37	PM Count of Unique Clients (Meeting level)	
38	PM Count of Unique Clients (Financial Year to Date)	
39	PM Count of New Clients (By Race)	
40	PM Turnover (Mobile; includes Apps, Mobile Sites)	
41	PM Turnover (Internet Desktop)	
42	PM Turnover (Contact Centre)	
43	PM Turnover (Retail)	
44	PM Turnover (Licensed Venue)	
45	PM Turnover (On-course)	
46	Tote Derivative Bets Taken (excluding Multi-Event/Multi-Leg Bets)	
47	Tote Derivative Bets Paid (excluding Multi-Event/Multi-Leg Bets)	
48	Tote Derivative All Bet Backs	
49	Tote Derivative Bet Back Revenue	
50	Tote Derivative Non PM Other Revenue	
51	Tote Derivative Non PM EPMB Eligible Portion of Multi-Event /Multi-Leg Bets	
52	Tote Derivative EPWMB Eligible Portion of Winning Multi-Event/ Multi-Leg Bets	
53	Tote Derivative Free Bets Taken	
54	Tote Derivative Free Bets Paid	
55	Tote Derivative Count of Bets (by Race)	
56	Tote Derivative Count of Unique Clients (by Race)	
57	Tote Derivative Count of Unique Clients (by Meeting)	
58	Tote Derivative Count of Unique Clients (Financial Year to Date)	
59	Tote Derivative Count of New Clients (By Race)	
60	Tote Derivative Turnover (Mobile; includes Apps, Mobile Sites)	
61	Tote Derivative Turnover (Internet Desktop)	
62	Tote Derivative Turnover (Contact Centre)	
63	Total Count of Unique Clients (by Race)	
64	Total Count of Unique Clients (Meeting level)	
65	Total Count of Unique Clients (Financial Year to Date)	
66	Total Count of New Clients (By Race)	

Appendix B – Racing Australia Venue Codes

Venue_Code	Venue_Desc	ABR_Venue_Desc	Country_Code	State_Desc
7	Alexandra	ALEX	0	VIC
12	Ararat	ARAT	0	VIC
19	Avoca	AVOC	0	VIC
20	Bairnsdale	BDLE	0	VIC
22	Sportsbet Ballarat	BRAT	0	VIC
24	Balnarring	BALN	0	VIC
38	Benalla	BLLA	0	VIC
39	Bendigo	BDGO	0	VIC
61	Buchan	BCHN	0	VIC
68	Burrumbeet	BBT	0	VIC

73	Camperdown	CAMP	0	VIC
82	Casterton	CAST	0	VIC
83	Caulfield	CAUL	0	VIC
98	Colac	CLAC	0	VIC
99	Coleraine	COLR	0	VIC
114	Cranbourne	CRAN	0	VIC
121	Dederang	DDRG	0	VIC
128	Donald	DON	0	VIC
131	Drouin	DROU	0	VIC
134	Dunkeld	DUNK	0	VIC
137	Echuca	ECHA	0	VIC
138	Edenhope	EHPE	0	VIC
144	Epsom	EPSM	0	VIC
151	Flemington	FLEM	0	VIC
158	bet365 Geelong	GEEL	0	VIC
172	Great Western	GR W	0	VIC
178	Gunbower	GBWR	0	VIC
182	Hamilton	HTON	0	VIC
183	Hanging Rock	H RK	0	VIC
188	Healesville	HEAL	0	VIC
190	Hinnomunjie	HMJE	0	VIC
193	Horsham	HSHM	0	VIC
215	Kerang	KRNG	0	VIC
217	bet365 Park Kilmore	KILM	0	VIC
226	bet365 Park Kyneton	KYNE	0	VIC
244	Manangatang	MTNG	0	VIC
245	Mansfield	MANS	0	VIC
255	Merton	MERT	0	VIC
257	Mildura	MILD	0	VIC
264	Moe	MOE	0	VIC
266	Moonee Valley	M V	0	VIC
271	Mornington	MORN	0	VIC

Venue_Code	Venue_Desc	ABR_Venue_Desc	Country_Code	State_Desc
273	Mortlake	MORT	0	VIC
290	Murtoa	MURT	0	VIC
303	Nhill	NHIL	0	VIC
318	Pakenham	PAK	0	VIC
323	Penshurst	PENS	0	VIC
351	Sale	SALE	0	VIC
352	Sandown	SAND	0	VIC
355	Seymour	SEYM	0	VIC
359	St Arnaud	ST A	0	VIC
364	Stawell	STAW	0	VIC
366	Stony Creek	S CK	0	VIC
370	Swan Hill	SW H	0	VIC

371	Swifts Creek	SWCK	0	VIC
380	Tatura	TAT	0	VIC
382	Terang	TER	0	VIC
385	The Kennels	KNLS	0	VIC
397	Towong	TOW	0	VIC
399	Traralgon	TRAR	0	VIC
413	Wangaratta	WANG	0	VIC
416	Warracknabeal	WKBL	0	VIC
418	Warrnambool	WNBL	0	VIC
425	Werribee	WERR	0	VIC
426	Werribee Park	FIND	0	VIC
434	Wodonga	WOD	0	VIC
436	Woodend	WOOD	0	VIC
437	Woolamai	WMAI	0	VIC
439	Wycheproof	WYCH	0	VIC
444	bet365 Yarra Valley	Y VL	0	VIC
446	Yea	YEA	0	VIC
812	Rochester	ROCH	0	VIC
819	Oaklands	OAKL	0	VIC
820	Yarra Glen Hunt	YGHC	0	VIC
836	bet365 Geelong Synthetic	GEES	0	VIC
879	Ladbrokes Park Sandown Hillside	SANH	0	VIC
880	Ladbrokes Park Sandown Lakeside	SANL	0	VIC
892	Cranbourne-Syn	CTRS	0	VIC
913	Pakenham Racing.com Park Synthetic	PAKS	0	VIC
915	Pakenham Racing.com Park	PAKM	0	VIC
939	Sportsbet Ballarat Synthetic	BRTS	0	VIC
2035	Cranbourne-Trn	CTRN	0	VIC